Republic of the Philippines
PEOPLE'S TELEVISION NETWORK, INC.
PTNI Broadcast Complex, Visayas Avenue, Diliman, Quezon City
3453-7439 \ http://ptni.gov.ph/procurement/ \ ptnibac2015@gmail.com

MINUTES OF THE PRE-NEGO CONFERENCE
13 February 2020, Friday, 10:00 AM

Supply and Delivery of LiveU 200 and 500 Extended Warranty Service Level Agreement (SLA) for Cellular Bonded Transmitter and Receiver from Hardware to Software for the People's Television Network, Inc. (PTNI)
ITB NO. 2020-0005N

Present were

BAC Members
1) Nestor A. Racelis – Vice Chairperson
2) Regina T. Celestre
3) Elenita L. Directo
4) Felomena T. Arroyo

Technical Working Group (TWG)
1) Darius L. Dela Cruz
2) Cyril F. Collao
3) Lyndon B. Valderama
4) Angelito R. Salazar
5) John Jonathan B. Diamante

Secretariat
1) Claress V. Montojo
2) Joko J. Pinlac
3) Virgel C. Naypa
4) Joed R. Vendil

Project Management Office (PMO)
1) Marjorie S. Clavio
2) Dennis A. Dela Cruz
3) James Gerald C. Dumbrique
4) Joy C. Quinton
5) Wesley A. Dahili

End-User
1) Antonio Arroyo

Observer
1) Ramon Alzola – Media Convergence Inc.
2) Michael Cardena – Media Convergence Inc.

The Pre-Nego Conference for Supply and Delivery of LiveU 200 and 500 Extended Warranty Service Level Agreement (SLA) for Cellular Bonded Transmitter and Receiver from Hardware to Software for the People's Television Network, Inc. (PTNI) or ITB No. 2020-0005N, held at BAC Secretariat/Project Management Office, 3rd Floor, was called to order at 10:28 AM of 13 February 2020, and was presided by Vice Chairman Racelis.

1. Business Matters
   - The committee discuss the overview of the project.
   - Presentation of the procurement schedule
     - Pre-Negotiation - February 8-10, 2020
     - Submission of Best Offer - February 20, 2020
   - Presentation of the required documents to be included in the eligibility and financial component.

- The committee started the negotiation, the following are the noted comments/reactions from the Representatives and bidders:

COMMENTS	RESPONSE DURING THE CONFERENCE
END-USER: May I ask if it's real that the principal supplier will end its service for LiveU 500?	MCI: Actually the principal supplier stop producing the equipment last 2018 then they will stop the service/support by December 2020, which means that LiveU will not going to provide any support after that date. You might wonder, what if the contract ran beyond the announced end of service, the principal supplier will still honor until the contracts end and will still allot spare parts as long as there is a contract. Also as part of requirement in this project, if there is RNA that is needed to fix or there is a reported problem that is need to repair, we have a Live U replacement unit that we can bring. In case there is a parts that is needed to replace, on our level we are allowed to do swapping of modules, so for example whatever unit we have we can swap the modules. If you are worried of the pronouncement that the service of the principal supplier will end on December, that is the commitment that MCI is giving to you which we can put in writing and include on our bid. This is only for LiveU 500
TWG: With regards to the pronouncement of the principal supplier that they will stop the service for LiveU 500. Are they going to totally shut down Live 500?	MCI: No sir, it's license is perpetual as long as the equipment is working you can still utilize it Sometimes, maybe we can present with the end user, what to do on the units, like trading.
TWG: For example the contract ends but we have equipment you are still repairing, what will happen?	MCI: As long as it is reported before the contract ends, it will still be accommodated.
BAC: As what you said they are going to stop the service and manufacturing of LiveU 500, Can they still repair the equipment?	MCI: In SLA if you have the contract you are assured that there are dedicated service/parts for you.
TWG: Do LiveU 500 have boards that is compatible on LiveU 200?	MCI: We will verify sir.
TWG: If ever, can we get the detailed reports, diagnosis, or data on the repaired equipment?	MCI: I think we can.

If you have available spare parts for LiveU 500, maybe you can give it to us.	
TWG: In case LiveU 500 totally stopped, is there a chance that you will give us the last updated firmware?	MCI: We will check
TWG: Can you provide servicing training for the SLA, particularly on LiveU 500?	MCI: We will verify and seek approval on our principal supplier.
END-USER: Can you also provide us the service manual of the LiveU 500?	MCI: We will check
TWG: Do you know when will LiveU 200 stop its service?	MCI: We will check
TWG: Does the extender and receiver compatible to the new LiveU models?	MCI: Yes
END-USER: In Extender, if ever may we ask if you can you provide encryptor?	MCI: We will check

- The bidder was given until tomorrow, 14 February 2020 to answer the questions.
- The committee ask to add freebies.

There being no other matters, the pre-bid conference was adjourned at 11:05 AM.

Prepared by:

JOKO L. PINLAC
BAC Secretariat

Attested by:

NESTOR A. RACELIS
Member

REGINA T. CELESTRE
Member

ELENITA L. DIRECTO
Member

FELOMENA T. ARROYO
Member